

Course Planner

Sharon Geller

Adjunct Faculty, Drexel School of Law Philadelphia

Sharon Geller is an adjunct professor at the Earle Mack School of Law at Drexel University where she teaches "Improv for Lawyers."

She has been creating corporate programs for over 15 years. Combining her training as a facilitator in team-building activities and her talent as a comedic actress, Sharon leads workshops on communication, diversity, and team-building where she teaches people to think more quickly on their feet and to think outside of the box!



In addition to her training workshops in the corporate, medical and legal arenas, Sharon is the winner of the January 2007 Manhattan Monologue Slam and has appeared on SNL several times as well as the TODAY Show with Al Roker as "Lucy."

Sharon has taught comedy improvisation at the Walnut Street Theatre in Philadelphia for over 15 years and serves as Artistic Director of Full Circle Intergenerational Theatre.

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BAR ASSOCIATION



4 CLE CREDITS
substantive

PENNSYLVANIA BAR INSTITUTE
Continuing Education Arm of the Pennsylvania Bar Association
BRINGING EXCELLENCE TO CLE
5080 Ritter Road, Mechanicsburg, PA 17055-6903

Improvisation for Lawyers

“ Sharon Geller is simply wonderful!
I have never had this much fun with
a roomful of lawyers!
Fantastic program –
more, more, more!!!
Fun and different way to meet
my CLE requirements!
Make this a longer program –
I loved it! ”

4 professional education credits

This program has been approved by the Pennsylvania Continuing Legal Education Board for 2 hours of CLE credit in substantive law.

4 CLE CREDITS
substantive

Afternoon
program with lunch
12:00 Noon to 4:15 pm

Improvisation for Lawyers

Philadelphia
Wed., March 30, 2011
Pittsburgh
Wed., April 13, 2011

This interactive course is
designed to teach lawyers
the importance
of communication
through the use of
improvisational tactics.

PENNSYLVANIA BAR INSTITUTE
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PHILADELPHIA • WEDNESDAY, MARCH 30, 2011 ★ PITTSBURGH • WEDNESDAY, APRIL 13, 2011

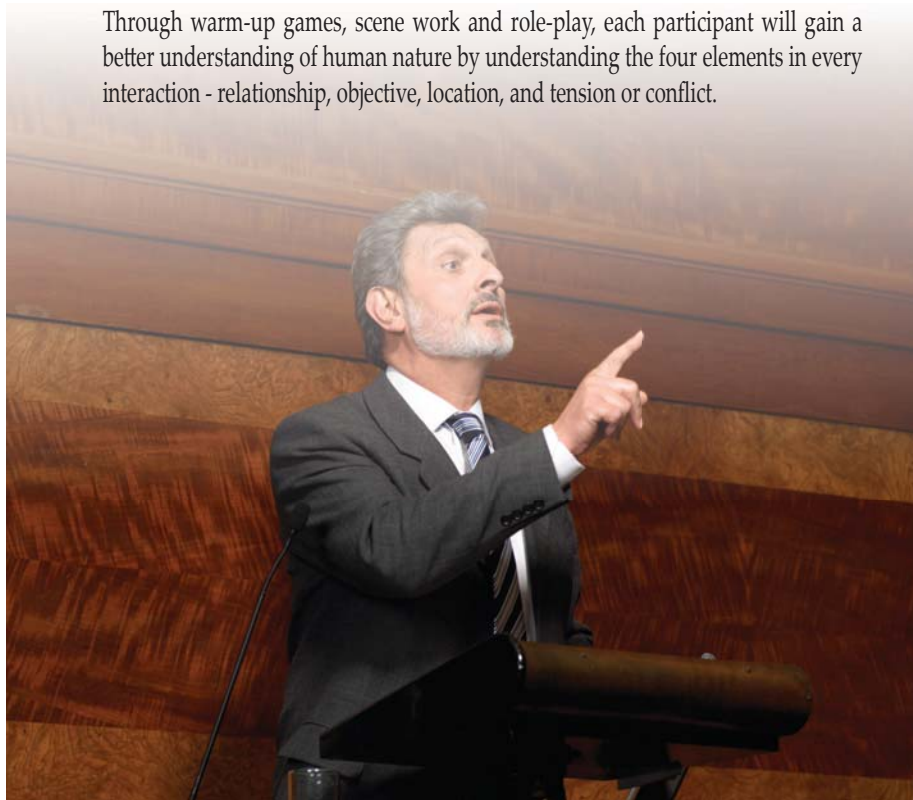
Improvisation for Lawyers

FUN, FUN, FUN! Your colleagues attended our first offering of this program in 2010 and had a great time and learned how to enhance their legal skills by focusing on the importance of being in the moment, thinking positively and not negating offers. Learn how to think quickly on your feet, feel and appear more confident and know what to do in the event of a mistake.

Particular attention will be paid to problem-solving from different angles including:

- Questioning during cross-examination
- Public speaking (including body language and diversity training)
- Strengthening listening skills by being in the moment (for both interviewing and negotiating)
- Handling the unexpected
- AND of course, thinking outside of the box!

Through warm-up games, scene work and role-play, each participant will gain a better understanding of human nature by understanding the four elements in every interaction - relationship, objective, location, and tension or conflict.



Afternoon
program with
lunch

You will learn:

- Quick overview of improvisation and why improv skills are essential to being an effective attorney.
- The importance of team work; effective communication skills including active listening and saying what you mean.
- Body language and physicality and the importance of non-verbal communication
- How to gain the upper hand and alter how you are perceived by others, including by jurors, judges and your adversary.
- Questions, Questions and More Questions!! How to ask questions; how to re-phrase questions to get the answer you want.
- Subtext and its importance in litigation and negotiation.
- Thinking on Your Feet - Pro vs. Con (how to argue either side convincingly)
- Articulating Your Position; How to switch gears/change strategy when needed.
- Effective techniques for advocacy.

Philadelphia • Wed., March 30, 2010

The CLE Conference Center, Wanamaker Building
10th Floor, Ste. 1010, Juniper St. entrance
(between 13th & Broad Sts., opposite City Hall)

Pittsburgh • Wed., April 13, 2011

PBI Professional Development Ctr.
Heinz 57 Center, 339 Sixth Ave., 7th Fl.

12:00 noon to 4:15 pm; check-in and lunch begin at 11:30 am

Registration Policy: We encourage early registration. Save \$25 on registrations received more than 2 business days before the presentation date. Early registration helps us ensure there will be sufficient course materials, seating and refreshment. Walk-in registrations will be accepted on a space-available basis. Pre-registered customers receive priority on the distribution of course materials. Those intending to register at the door should check www.pbi.org or call (800) 247-4724 to ensure that the course has not sold out and that there have been no schedule changes.

Cancellation Policy: In order to receive a refund for cancellation (less a \$25 administrative fee), you must notify PBI by mail or FAX no later than 2 business days prior to the course presentation date for the appropriate site. Otherwise, you will receive the course materials in full consideration of tuition paid.

Weather Related Cancellations: Check www.pbi.org or call (800) 932-4637 ext. 2205.

Registration Transfers: Requests for transfers will be honored if they are received prior to the date of the course.

Services for Persons with Disabilities:

If special arrangements are required, please contact Customer Service at (800) 932-4637 at least ten days prior to the presentation date.

Registration Confirmation: Be sure to include your email address on the registration form to receive a confirmation. Expedite your check-in by bringing this confirmation to the seminar, but is not required for admission.

Speaker Substitutions: PBI reserves the right to substitute speakers at all programs.

PBI Scholarships: PBI offers substantially reduced tuition for most PBI seminars to allow attorneys experiencing financial hardship to fulfill their mandatory education requirement. For details and an application, contact Scholarship Administrator at scholarships@pbi.org or (800) 932-4637 Ext. 2284 at least 30 days before the program. (Please note scholarships are not available for Online CLE.)

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Improvisation for Lawyers

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Philadelphia • Wed., March 30, 2011

Pittsburgh • Wed., April 13, 2011

TUITION (INCLUDES COURSE BOOK AND LUNCH)

| EARLY* | STANDARD | |
|--------------------------------|--------------------------------|--|
| <input type="checkbox"/> \$249 | <input type="checkbox"/> \$274 | Members — Pa., or any co. bar assn. |
| <input type="checkbox"/> \$229 | <input type="checkbox"/> \$254 | Members admitted after 1/1/07 |
| <input type="checkbox"/> \$269 | <input type="checkbox"/> \$294 | Nonmembers |
| <input type="checkbox"/> \$99 | <input type="checkbox"/> \$124 | Paralegals attending with an attorney |
| <input type="checkbox"/> \$129 | <input type="checkbox"/> \$154 | Paralegals attending alone |
| <input type="checkbox"/> \$125 | <input type="checkbox"/> \$150 | Judges and judicial law clerks |
| <input type="checkbox"/> \$115 | <input type="checkbox"/> \$140 | Judges and judicial law clerks admitted after 1/1/07 |

*Registrations received 3 or more business days before the presentation qualify for the Early Registration Discount.

Course Materials

One copy of the course materials is included in your registration. These materials are not available for separate purchase.

Name _____ Atty. # _____

Firm _____

Address _____

City _____ State _____ Zip _____

Email (required for confirmation) _____

Phone ____/____-____ FAX ____/____-____

I have enclosed my discount coupon in the amount of

\$ _____ for my 1st 2nd 3rd 4th 5th seminar.

A check made payable to PBI for \$ _____ is enclosed.

Charge my:

Card # _____ Exp. Date _____

Signature _____



PBI, 5080 Ritter Rd.
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